

SIPEKNE'KATIK

CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

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SIPEKNE'KATIK

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

MARCH 31, 2020

The accompanying consolidated financial statements of Sipekne'katik are the responsibility of management and have been approved by Chief and Council.

The consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards prescribed for governments as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada and as such include amounts that are the best estimates and judgments of management.

Management is responsible for the integrity and objectivity of these statements and for implementing and maintaining a system of internal controls to provide reasonable assurance that reliable financial information is produced.

Council is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control and is ultimately responsible for reviewing and approving the consolidated financial statements.

Council meets periodically with management, as well as the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues, to satisfy themselves that each party is properly discharging their responsibilities, and to review the consolidated financial statements and the external auditor's report.

The external auditors, Lenehan McCain & Associates, Chartered Professional Accountants, conduct an independent examination, in accordance with Canadian auditing standards, and express their opinion on the consolidated financial statements. The external auditors have full and free access to financial management of Sipekne'katik and meet when required.

On behalf of Sipekne'katik:

Chief

Date

Executive Financial Officer

Date

Independent Auditor's Report

To the Chief, Council and Members of
Sipekne'katik

Opinion

We have audited the consolidated financial statements of Sipekne'katik, which comprise the consolidated statement of financial position as at March 31, 2020, and the consolidated statements of operations, change in net debt, cash flows and the related schedules for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the First Nation as at March 31, 2020, and the results of its consolidated operations and its consolidated cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the First Nation in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the First Nation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting.

Those charged with governance are responsible for overseeing the First Nation's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ♦ Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ♦ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the First Nation's internal control.
- ♦ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ♦ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the First Nation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the First Nation to cease to continue as a going concern.
- ♦ Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Lenehan McCain + Associates
Lenehan McCain & Associates
Chartered Professional Accountants

Woodstock, New Brunswick
December 17, 2020

SIPEKNE'KATIK

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2020

	2020	2019
Financial Assets		
Cash (Note 9)	\$ 4,075,016	\$ 3,483,287
Accounts receivable (Note 7)	3,249,770	3,021,072
Funds on deposit with ISC (Note 6)	86,892	85,220
Funds held in trust (Note 10)	135,859	62,500
Debt reserve fund (Note 11)	525,985	200,599
Advances to Band members - 1919 land claim (Note 20)	5,583,000	-
Inventory (Note 4)	68,764	229,509
	<hr/> 13,725,286	<hr/> 7,082,187
Liabilities		
Operating loan	170,000	-
Accounts payable (Note 12)	5,126,058	6,399,840
Deferred revenue (Note 13)	2,144,452	1,381,802
Due to minor band members (Note 19)	554,758	597,758
Investments (Note 3)	640	598
Long-term debt (Note 14)	16,316,599	7,226,094
	<hr/> 24,312,507	<hr/> 15,606,092
Net debt	<hr/> (10,587,221)	<hr/> (8,523,905)
Non-financial Assets		
Tangible capital assets (Note 15)	28,592,165	25,603,370
Prepaid expenses (Note 5)	5,000	16,533
	<hr/> 28,597,165	<hr/> 25,619,903
Accumulated Surplus	<hr/> \$ 18,009,944	<hr/> \$ 17,095,998

Approved on behalf of the Sipekne'katik

_____, Chief

_____, Executive Financial Officer

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK

CONSOLIDATED STATEMENT OF CHANGE IN NET DEBT

FOR THE YEAR ENDED MARCH 31, 2020

	2020	2020	2019
	Budget	Actual	Actual
Surplus	\$ (1,091,672)	\$ 913,945	\$ 771,980
Acquisition of tangible capital assets	-	(4,770,994)	(5,042,078)
Amortization of tangible capital assets	1,500,000	1,782,202	1,760,221
	1,500,000	(2,988,794)	(3,281,857)
Change in prepaid expenses	-	11,533	10,691
Increase (decrease) in net financial assets	408,328	(2,063,316)	(2,499,186)
Net debt at beginning of year	(8,523,905)	(8,523,905)	(6,024,719)
Net debt at end of year	\$ (8,115,577)	\$ (10,587,221)	\$ (8,523,905)

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK

CONSOLIDATED STATEMENT OF OPERATIONS AND ACCUMULATED SURPLUS

FOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
Indigenous Services Canada	\$ 7,790,896	\$ 9,531,811	\$ 8,889,903
Fisheries	2,825,000	3,824,981	3,824,990
Tobacco store	9,200,000	9,604,006	9,425,814
Gas bar	1,940,000	2,114,099	1,991,818
Health Canada	1,433,952	2,463,995	2,226,923
METS	747,577	889,755	1,069,729
Mi'kmaw Kina'matneway	7,476,712	8,139,627	8,433,133
Gaming	4,400,000	4,705,660	4,602,605
Other	1,837,024	946,193	2,279,956
	37,651,161	42,220,127	42,744,871
Cost of goods sold	8,773,400	9,408,941	8,819,047
Gross profit	28,877,761	32,811,186	33,925,824
Expenditures			
Social Development	5,751,603	5,713,837	5,760,226
Band Administration	2,730,180	2,610,866	2,319,582
Education	7,799,094	7,828,402	8,579,115
Capital and Housing	1,356,800	1,763,366	1,943,668
Operating and Maintenance	2,187,700	2,104,787	2,187,113
Economic Development	344,900	281,806	253,975
Community Health	1,506,902	1,889,828	2,178,138
Employment Training	942,685	874,534	1,021,109
Gaming	1,889,200	1,761,626	1,796,451
Tobacco Store	906,800	1,147,780	1,029,000
Fisheries	2,304,700	2,828,852	2,849,064
Housing Projects	417,269	647,291	1,172,948
Gas Bar	216,600	193,447	196,296
Covid-19 Emergency Funding	-	350,144	-
	28,354,433	29,996,566	31,286,685
Surplus before other expenses	523,328	2,814,620	2,639,140
Other expenses			
Amortization	(1,500,000)	(1,782,202)	(1,760,221)
Interest on long term debt	(115,000)	(118,473)	(106,939)
	(1,615,000)	(1,900,675)	(1,867,160)
Surplus	(1,091,672)	913,945	771,980
Accumulated surplus at beginning of year	17,095,998	17,095,998	16,324,018
Accumulated surplus at end of year	\$ 16,004,326	\$ 18,009,943	\$ 17,095,998

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED MARCH 31, 2020

	2020	2019
Cash flows from		
Operating activities		
Surplus	\$ 913,945	\$ 771,980
Items not affecting cash		
Amortization expense	1,782,202	1,760,221
Investment in Wallace Hill	42	(7,284)
Gain on sale of tangible capital assets	-	(12,000)
	2,696,189	2,512,917
Change in non-cash operating working capital		
Accounts receivable	(228,698)	507,618
Inventory	160,745	(189,672)
Prepaid expenses	11,533	10,691
Funds on deposit with ISC	(1,672)	(983)
Funds held in trust	(73,359)	(62,500)
Advances to Band members - 1919 land claim	(5,583,000)	-
Accounts payable	(1,273,786)	1,401,843
Deferred revenue	762,650	(440,713)
Due to minor band members	(43,000)	(54,000)
	(3,572,398)	3,685,201
Capital activities		
Acquisition of tangible capital assets	(4,770,994)	(5,042,078)
Proceeds on disposal of tangible capital assets	-	12,000
	(4,770,994)	(5,030,078)
Financing activities		
Proceeds of long-term debt	9,514,650	2,460,927
Repayment of long-term debt	(424,143)	(465,553)
Debt reserve fund	(325,386)	(97,714)
	8,765,121	1,897,660
Increase in cash and cash equivalents	421,729	552,783
Cash and cash equivalents, beginning of year	3,483,287	2,930,504
Cash and cash equivalents, end of year	\$ 3,905,016	\$ 3,483,287

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

1. Reporting Entity

The consolidated financial statements of Sipekne'katik reflect the assets, liabilities, revenues, expenditures, changes in net debt and accumulated surplus of the reporting entity. The reporting entity is comprised of the organizations accountable for the administration of their affairs and resources to the Chief and Council or controlled by the First Nation. Inter-fund and inter-corporate balances and transactions have been eliminated.

Sipekne'katik provides services to its community members for various programs detailed in Schedules 1 to 14.

2. Basis of Presentation and Significant Accounting Policies

These financial statements are prepared in accordance with Canadian public sector accounting standards for governments as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

(a) Cash

Cash and cash equivalents include cash on hand, balances with banks net of bank overdrafts and term deposits having a maturity of one year or less at acquisition which are held for the purpose of meeting short-term cash commitments.

(b) Principles of Consolidation

The consolidated financial statements include the accounts of all funds and operations in which Sipekne'katik has a controlling interest. All interfund balances have been eliminated on consolidation but in order to present the results of operations for each specific fund, transactions between funds have not been eliminated on the individual schedules.

Under the modified equity method of accounting, only Sipekne'katik's investment in the government business enterprise and the enterprise's net income and other changes in equity are recorded. No adjustment is made for accounting policies of the enterprise that are different from those of Sipekne'katik.

The organization accounted for on a modified equity basis is Wallace Hill Development Inc.

(c) Inventory

Inventory is valued at the lower of cost, determined on the first in first out basis, and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less any applicable variable selling costs.

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

2. Basis of Presentation and Significant Accounting Policies (continued)

(d) Tangible capital assets

Tangible capital assets (TCAs) are items that can be physically touched, are used to provide First Nation services, are used for First Nation administration purposes or are used for the construction and/or maintenance of other TCAs owned by the First Nation, will be useful for a period greater than one year and will be used by the First Nation on a regular basis.

Certain tangible capital assets, including but not limited to roads and infrastructure, have been recorded at a nominal amount of \$1 as specific historical data was not available. Whereas all such assets are amortized over a period not longer than twenty five years, it is management's opinion that all assets acquired prior to 1995 would now be fully amortized.

Tangible capital assets are recorded at cost, which includes all amounts directly attributable to acquisition, construction, development or betterment of the asset, and are amortized on the declining balance method over their estimated useful lives. Amortization begins in the year acquired. Current descriptions and useful lives are as follows:

Buildings and housing	5-10 % Declining balance
Vehicles	30 % Declining balance
Furniture and fixtures	20 % Declining balance
Equipment and public works	20 % Declining balance
Paving	8 % Declining balance
Recreational facilities	10 % Declining balance
Pump/gaming renovations	20 % Declining balance
Fishing vessels and zodiacs	15 % Declining balance

(e) Net Debt

The First Nation's financial statements are presented so as to highlight net debt as the measurement of financial position. The net debt of the First Nation is determined by its liabilities less its financial assets. Net debt is comprised of two components, non-financial assets, and accumulated surplus.

(f) Deferred Revenue

Government funding and other revenue not fully expended at year end has been treated as deferred revenue by the First Nation and will be recorded in revenue in the fiscal year when the related expenditures are incurred.

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

2. Basis of Presentation and Significant Accounting Policies (continued)

(g) Revenue recognition

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis, except when the accruals cannot be determined with a reasonable degree of certainty or when their estimation is impracticable.

Government transfers are recognized as revenues when the transfer is authorized and any eligibility criteria are met, except to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulation liabilities are settled.

Contributions from other sources are deferred when restrictions are placed on their use by the contributor, and are recognized as revenue when used for the specific purpose.

Revenue related to fees or services received in advance of the fee being earned or the service is performed is deferred and recognized when the fee is earned or service performed.

Tobacco store and gas bar revenues are recorded at the point of sale.

(h) Expense Recognition

Expenses are recorded on the accrual basis as they are incurred and measurable based on receipt of goods or services and obligation to pay.

(i) Use of estimates

The preparation of financial statements in conformity with Public Sector Accounting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. By their nature, these estimates are subject to measurement uncertainty. Specifically, estimates are required relating to the provision for doubtful accounts and the useful lives of tangible capital assets. The effect of changes in such estimates on the financial statements in future periods is indeterminable.

(j) Asset Classification

Assets are classified as either financial or non-financial. Financial assets are assets that could be used to discharge existing liabilities or finance future operations. Non-financial assets are acquired, constructed or developed assets that do not provide resources to discharge existing liabilities but are employed to deliver government services, may be consumed in normal operations and are not for re-sale. Non-financial assets include tangible capital assets and prepaid expenses.

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

2. Basis of Presentation and Significant Accounting Policies (continued)

(k) Segment Disclosure

The financial statements of Sipekne'katik provide supporting schedules which are established by program based on government funding provided. The various programs have been amalgamated for the purpose of presentation in the consolidated financial statements. Details of the operations of each program are set out in the supplementary schedules for management information purposes.

(l) Financial instruments

Financial instruments are financial assets or liabilities of the First Nation where the First Nation has the right to receive cash or another financial asset from another party or has the obligation to pay cash or other financial assets to another party or equity instruments of another entity.

All significant financial assets, financial liabilities and equity instruments of the First Nation are either recognized or disclosed in the financial statements together with other information relevant for making a reasonable assessment of future cash flows, interest rate risk and credit risk.

(m) Investments

Investments other than Wallace Hill Development Inc., which is accounted for using the modified equity basis of accounting, are accounted for using the cost basis of accounting.

3. Investments

	2020	2019
Investment in Wallace Hill Development Inc.	\$ 1	\$ 1
Investment in Beaubassin Mi'kmaq Wind Mgmt Ltd.	1	1
Investment in 3270886 Nova Scotia Limited	1	1
Equity (deficit) in Wallace Hill Development Inc.	(643)	(601)
	\$ (640)	\$ (598)

4. Inventory

	2020	2019
Fuel for resale	\$ 22,323	\$ 32,717
Tobacco for resale	46,441	196,792
	\$ 68,764	\$ 229,509

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

5. Prepaid expenses

	2020	2019
Fuel and propane	\$ -	\$ 16,533
Retainer - consulting	5,000	-
	\$ 5,000	\$ 16,533

6. Funds on deposit with ISC

	March 31, 2019	Additions (interest)	Withdrawals	March 31, 2020
Revenue	\$ 44,881	\$ 1,672	\$ -	\$ 46,553
Capital	40,339	-	-	40,339
	\$ 85,220	\$ 1,672	\$ -	\$ 86,892

7. Accounts receivable

	2020	2019
Indigenous Services Canada	\$ 1,581,824	\$ 785,236
Wallace Hill Development Incorporated	555,048	578,198
Other government departments	318,311	546,006
Mi'kmaw Kina'matnewey	14,772	458,493
Health Canada	57,164	215,153
Gaming program	172,287	172,287
METS programs	307,642	161,427
Canada Mortgage and Housing Corporation	42,978	155,679
Other	219,390	107,029
Employees and other band members	106,232	106,232
Department of Fisheries and Oceans	241,373	99,775
Leases licences - fisheries	48,499	50,748
Insurance proceeds	-	14,984
	3,665,520	3,451,247
Allowance for doubtful accounts	(415,750)	(415,750)
	\$ 3,249,770	\$ 3,021,072

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

8. Due from related parties

The First Nation advanced funds to a related party with the following amount outstanding at March 31, 2020:

Wallace Hill Development Inc. - \$555,048

The balance due from Wallace Hill Development Inc. is unsecured, non-interest bearing with no specific terms of repayment.

9. Cash / cheques written in excess of deposits

Under the terms of agreement with Canada Mortgage and Housing Corporation, Sipekne'katik must set aside funds annually for the anticipated repair, maintenance and replacement of assets under the Section 95 program. These funds are to be held in a separate bank account and invested only in accounts or instruments insured by the Canada Deposit Insurance Corporation or as otherwise approved by the Canada Mortgage and Housing Corporation. Cash and cash equivalents are comprised of the following:

	2020	2019
Cash on hand	\$ 372	\$ 86,352
Cheques written in excess of deposits	(952,984)	(1,245,597)
Guaranteed Investment Certificates (GIC's)	4,145,092	3,921,549
Externally restricted CMHC reserve GIC	882,536	720,983
	\$ 4,075,016	\$ 3,483,287

10. Funds held in trust

Funds held in trust consist of an amount related to a negotiated employment contract as well as a holdback on a construction project.

11. Debt reserve fund

As part of the loan agreement with First Nations Finance Authority, 5% of the loan balance is held on deposit in the Debt Reserve Fund.

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

12. Accounts payable

	2020	2019
Current		
Trade	\$ 1,827,102	\$ 2,539,081
Receiver General	10,934	8,271
HST recoverable	(146,023)	(110,235)
Construction holdback payable	-	190,506
Accrued payroll	77,630	434,392
Worker's compensation	73,834	55,244
	<hr/> 1,843,477	<hr/> 3,131,684
Long term		
Trade accrued liabilities	3,282,581	3,282,581
	<hr/> \$ 5,126,058	<hr/> \$ 6,399,840

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

13. Deferred revenue

	March 31, 2019	Funding received, 2020	Revenue recognized, 2020	March 31, 2020
Indigenous Services Canada				
Water Tower Repairs	\$ 349,837	\$ -	\$ -	\$ 349,837
Water Infrastructure - New Ross	78,558	-	(24,077)	54,481
Diversion Centre	84,575	-	(33,719)	50,856
Immediate Needs - Renovations	118,369	-	(118,369)	-
Capacity Dev - Subdivision	39,928	-	(39,928)	-
Immediate Needs - Lot Devel & Cons.	50,000	425,000	(50,000)	425,000
Default Prevention	60,824	-	(60,824)	-
Snide Lake Feasibility Study	51,433	-	(51,433)	-
Construction	350,000	-	(350,000)	-
	<hr/> 1,183,524	425,000	(728,350)	<hr/> 880,174
Health Canada				
Youth Solvent Abuse	111,917	155,964	(111,917)	155,964
Jordan's Principle	42,390	110,096	(42,390)	110,096
HCC Service Delivery	-	243,402	-	243,402
O & M	-	51,225	-	51,225
Medical Transportation	-	56,658	-	56,658
	<hr/> 154,307	617,345	(154,307)	<hr/> 617,345
Other				
Confederacy of Mainland Mi'kmaq	3,744	-	(3,744)	-
NS Health Authority - All About Me	2,044	-	(2,044)	-
Province of NS - Driver Education	38,183	-	(38,183)	-
KMKNO	-	41,510	-	41,510
IELCC	-	154,184	-	154,184
MK	-	375,866	-	375,866
Insurance proceeds	-	55,573	-	55,573
DFO - Comp 4.0	-	19,800	-	19,800
	<hr/> 43,971	646,933	(43,971)	<hr/> 646,933
	<hr/> \$ 1,381,802	\$ 1,689,278	\$ (926,628)	<hr/> \$ 2,144,452

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

14. Long-term debt

	2020	2019
Royal Bank of Canada Housing project mortgages due November 2020 to September 2024, bearing interest at 2.15% to 2.78%, payable in equal monthly amounts of principal and interest totaling \$3,157. Mortgages are guaranteed by the Minister of Indigenous Services Canada.	\$ 163,075	\$ 196,409
Canada Mortgage and Housing Corporation Housing project mortgages due May 2020 to October 2024, bearing interest at 1.03% to 2.68%, payable in equal monthly amounts of principal and interest totaling \$21,791. Mortgages are guaranteed by the Minister of Indigenous Services Canada.	3,556,239	3,087,111
Royal Bank of Canada 4.20% loan, payable \$4,627 monthly including interest, due March 2022, secured by fisheries building	106,360	156,290
First Nations Finance Authority 3.35% loan, payable \$37,917 monthly including interest, due November 2022, secured by land and building	3,625,625	3,786,284
Royal Bank of Canada Prime plus 0% loan, interest only payable monthly, \$4,000,000 non- revolving term facility, to be converted to a term loan on or before December 31, 2020, secured by gaming building	2,549,300	-
First Nations Finance Authority 2.45% interim financing loan related to advances to members, repaid in full on June 2, 2020	6,316,000	-
	16,316,599	7,226,094
Current portion	\$ 9,498,945	\$ 596,583

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

14. Long-term debt, continued

Approximate principal portion of long-term debt due within each of the next five years, assuming re-financing of the mortgages under similar terms, is as follows:

2020-21	\$ 9,498,945
2021-22	651,847
2022-23	592,642
2023-24	607,414
2024 and thereafter	4,965,752
	<hr/>
	\$ 16,316,599

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

15. Tangible Capital Assets

				Cost		Accumulated amortization			
	Balance, beginning of year	Additions	Disposals	Balance, end of year	Balance, beginning of year	Amortization	Balance, end of year	2020 net book value	
Land	\$ 2,241,402	\$ -	\$ -	\$ 2,241,402	\$ -	\$ -	\$ -	\$ 2,241,402	
Buildings	6,467,762	3,378,140	-	9,845,902	1,394,587	254,352	1,648,939	8,196,963	
Vehicles	1,857,373	111,623	-	1,968,996	1,089,568	247,085	1,336,653	632,343	
Band housing projects	17,554,255	711,876	-	18,266,131	8,994,461	445,786	9,440,247	8,825,884	
Furniture and equipment	779,558	241,268	-	1,020,826	667,957	46,447	714,404	306,422	
Community centre	2,958,266	-	-	2,958,266	2,804,523	30,748	2,835,271	122,995	
Pump/gaming renovations	30,896	-	-	30,896	27,886	602	28,488	2,408	
Community housing	2,371,070	-	-	2,371,070	1,625,588	74,548	1,700,136	670,934	
Administration building	917,433	-	-	917,433	787,752	12,968	800,720	116,713	
Health centre	873,671	-	-	873,671	690,883	18,279	709,162	164,509	
P-12 school	7,380,737	273,747	-	7,654,484	3,083,474	221,707	3,305,181	4,349,303	
Recreational facilities	246,593	-	-	246,593	152,317	9,428	161,745	84,848	
Infrastructure	4,246,489	-	-	4,246,489	3,117,607	90,311	3,207,918	1,038,571	
Public works dept	1,790,616	-	-	1,790,616	1,102,210	137,681	1,239,891	550,725	
Roads	1,290,165	54,343	-	1,344,508	949,838	29,399	979,237	365,271	
Fishing vessels and zodiacs	1,677,831	-	-	1,677,831	592,096	162,861	754,957	922,874	
	\$ 52,684,117	\$ 4,770,997	\$ -	\$ 57,455,114	\$ 27,080,747	\$ 1,782,202	\$ 28,862,949	\$ 28,592,165	

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

				Cost	Accumulated amortization			
	Balance, beginning of year	Additions	Disposals	Balance, end of year	Balance, beginning of year	Amortization	Balance, end of year	2019 Net book value
Land	\$ 1,280,642	\$ 960,760	\$ -	\$ 2,241,402	\$ -	\$ -	\$ -	\$ 2,241,402
Buildings	4,400,480	2,067,282	-	6,467,762	1,181,983	212,604	1,394,587	5,073,175
Vehicles	1,618,372	264,001	(25,000)	1,857,373	852,794	236,774	1,089,568	767,805
Band housing projects	16,389,059	1,165,196	-	17,554,255	8,574,608	419,853	8,994,461	8,559,794
Furniture and equipment	779,558	-	-	779,558	640,057	27,900	667,957	111,601
Community centres	2,958,266	-	-	2,958,266	2,766,087	38,436	2,804,523	153,743
Pump/gaming renovations	30,896	-	-	30,896	27,133	753	27,886	3,010
Community housing	2,371,070	-	-	2,371,070	1,542,756	82,832	1,625,588	745,482
Administration building	917,433	-	-	917,433	773,343	14,409	787,752	129,681
Health centre	873,671	-	-	873,671	670,573	20,310	690,883	182,788
P-12 school	7,137,737	243,000	-	7,380,737	2,863,697	219,777	3,083,474	4,297,263
Recreational facilities	246,593	-	-	246,593	141,842	10,475	152,317	94,276
Infrastructure	4,246,489	-	-	4,246,489	3,019,443	98,164	3,117,607	1,128,882
Public works dept	1,513,270	277,346	-	1,790,616	964,777	137,433	1,102,210	688,406
Roads	1,290,165	-	-	1,290,165	920,244	29,594	949,838	340,327
Fishing vessels and zodiacs	1,613,336	64,495	-	1,677,831	406,187	185,909	592,096	1,085,735
	\$ 47,667,037	\$ 5,042,080	\$ (25,000)	\$ 52,684,117	\$ 25,345,524	\$ 1,735,223	\$ 27,080,747	\$ 25,603,370

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

16. Accumulated surplus

Effective March 31, 2014 any surpluses from the Education program greater than 1% of the education budget or \$50,000 are required to be externally restricted as agreed upon with Mi'kmaw Kina'matnewey. A formal plan detailing how these funds will be used must be submitted and approved by Mi'kmaw Kina'matnewey by August 31st of each year.

	2020	2019
Externally restricted - education (pg. 41)	\$ (927,920)	\$ (811,413)
Unrestricted	346,297	(469,867)
Investment in capital assets	18,591,566	18,377,278
	<u>\$ 18,009,943</u>	<u>\$ 17,095,998</u>

17. Annual Surplus Net of Capital Related Revenues and Amortization

	2020	2019
Annual surplus	\$ 913,945	\$ 771,980
Deduct: Federal government transfers for capital	(429,233)	(1,471,688)
Add: Amortization expense included in annual surplus	1,782,202	1,760,221
	<u>1,352,969</u>	<u>288,533</u>
Annual surplus net of capital related revenues and amortization	<u>\$ 2,266,914</u>	<u>\$ 1,060,513</u>

18. Comparative Amounts

Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period. There have been no changes to the accumulated surplus balance due to these reclassifications.

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

19. Due to minor band members

Annually from 2006 to 2011, Council approved Christmas bonuses of \$250 to be paid to each Band member. Band members are not entitled to receive their bonus until they attain the age of 18.

	2020	2019
Balance, beginning of year	\$ 597,758	\$ 651,758
Deduct: payments related to previous years	(43,000)	(54,000)
Balance, end of year	<u>\$ 554,758</u>	<u>\$ 597,758</u>

20. Advances to Band members - 1919 land claim

During the year, the First Nation advanced \$3,000 to each Band member as part of the Halifax County 1919 Invalid Surrender Specific Claim for a total of \$5,583,000. To finance the advances, the First Nation received a bridge financing loan from First Nation Finance Authority which was repaid in full on June 2, 2020. The land claim was settled and executed on April 24, 2020 for \$27,818,358 which was subsequently deposited into a trust account on May 15, 2020.

21. Economic Dependence

Sipekne'katik receives a significant portion of its revenue pursuant to a funding agreement with Indigenous Services Canada and other federal government agencies.

22. Contingent Liabilities

Sipekne'katik has entered into contribution agreements with various federal government departments. Funding received under these contribution agreements is subject to repayment if the First Nation fails to comply with the terms and conditions of the agreements. The likelihood of compliance reviews and any potential findings are not determinable as at the date on the auditor's report.

In addition, in the normal course of its operations, Sipekne'katik becomes involved in legal actions. Some of these potential liabilities may become actual liabilities when one or more future events occur or fail to occur. To the extent that the future event is likely to occur, and a reasonable estimate of the loss can be made, an estimated liability is accrued and an expense recorded on Sipekne'katik's financial statements.

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

23. Expenses by object

	2020	2019
Wages and benefits	\$ 11,078,260	\$ 11,613,239
Tobacco shop	953,640	914,734
Fuel and tobacco purchases	9,408,941	8,819,047
Social program expenses	5,500,454	5,438,188
Health program expenses	729,882	1,037,044
Travel	126,073	158,094
Tuition	1,609,709	1,501,231
Supplies and services	4,496,095	3,969,261
Interest and bank charges	324,898	268,652
Professional services	1,107,745	768,674
Repairs	1,574,701	2,441,764
Other	2,613,582	3,282,742
Amortization	1,782,202	1,760,221
Total	\$ 41,306,182	\$ 41,972,891

24. Pension plan

The First Nation participates in an individual defined contribution pension plan for its employees. The plan is not mandatory and there is no required waiting period for permanent employees to enroll in the plan. The First Nation contributes amounts equal to the employee's contribution up to a maximum of 5.5% of the employee's gross earnings. Employer contributions, which are expensed in the period incurred, totalled \$179,026 (2019 - \$175,559) during the year.

SIPEKNE'KATIK

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2020

25. Financial Instruments Risks and Uncertainties

The First Nation is exposed to the following risks in respect of certain of the financial instruments held:

Credit risk

The financial instruments that potentially subject the First Nation to a significant concentration of credit risk consist primarily of cash and accounts receivable.

The First Nation maintains cash balances with Canadian chartered banks which is insured by the Canada Deposit Insurance Corporation up to CDN \$100,000. From time to time, these balances exceed the federally insured limits and expose the First Nation to credit risk from concentration of cash. The First Nation limits this risk by transacting with reputable financial institutions.

The First Nation does have credit risk in accounts receivable \$3,249,770 (2019 - \$3,021,072). Credit risk is the risk that one party to a transaction will fail to discharge an obligation and cause the other party to incur a financial loss. The First Nation reduces its exposure to credit risk by performing valuations on a regular basis and creating an allowance for bad debts when applicable. The First Nation derives substantially all of its revenues and therefore, accounts receivable, from government sources. In the opinion of management, the credit risk exposure to the First Nation is low and is not material.

Liquidity risk

The First Nation does have a liquidity risk in the operating loan, accounts payable and accrued liabilities of \$5,296,058 (2019 - \$6,399,840). Liquidity risk is the risk that the First Nation cannot repay its obligations when they become due to its creditors. The First Nation reduces its exposure to liquidity risk by ensuring that it documents when authorized payments become due and maintains a responsible cash position. In the opinion of management, the liquidity risk is low but material.

Interest rate risk

At times, the First Nation may be exposed to interest rate risk. This risk exists due to interest rate exposure on certain term loans, which are variable based on the bank's prime rates. This exposure may have an effect on its interest expenses in future periods. The First Nation reduces its exposure to interest rate risk by regularly monitoring published bank prime interest rates. There are some loans payable that are at fixed term rates and therefore, do not affect interest rate risk. The First Nation does not use derivative instruments to reduce its exposure to interest rate risk. In the opinion of management the interest rate risk exposure to the First Nation is low and is not material.

26. Budgeted figures

Unaudited budgeted figures have been provided for comparison purposes and have been derived from the estimates approved by the Chief and Council.

SIPEKNE'KATIK

CONSOLIDATED SUMMARY SCHEDULE OF OPERATIONS BY PROGRAM

FOR THE YEAR ENDED MARCH 31, 2020

	Page	ISC Funds	Other Revenue	Total Revenue	Cost of Goods Sold	Total Expenditures	Other items	Surplus (Deficit)
Social Development	22	\$ 6,047,182	\$ (333,345)	\$ 5,713,837	-	\$ 5,713,837	-	\$ -
Band Administration	23	1,093,867	1,045,625	2,139,492	-	2,610,866	-	(471,374)
Education	24	-	7,823,518	7,823,518	-	7,828,402	-	(4,884)
Capital and Housing	25	556,852	42,000	598,852	-	1,763,366	-	(1,164,514)
Operating and Maintenance	26	935,274	382,743	1,318,017	-	2,104,787	-	(786,770)
Economic Development	27	174,417	91,361	265,778	-	281,806	-	(16,028)
Community Health	28	-	2,067,736	2,067,736	-	1,889,828	-	177,908
Employment Training	29	59,075	858,192	917,267	-	874,534	-	42,733
Gaming	30	-	4,710,035	4,710,035	-	1,761,626	-	2,948,409
Tobacco Store	31	-	9,580,381	9,580,381	7,523,250	1,147,780	-	909,351
Fisheries	32	-	3,805,181	3,805,181	-	2,828,852	-	976,329
Housing Projects	33	315,000	518,518	833,518	-	647,291	-	186,227
Gas Bar	34	-	2,096,371	2,096,371	1,885,691	193,447	-	17,233
Covid-19 Emergency Funding	35	350,144	-	350,144	-	350,144	-	-
Totals		\$ 9,531,811	\$ 32,688,316	\$ 42,220,127	\$ 9,408,941	\$ 29,996,566	\$ (1,900,675)	\$ 913,945

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK
SOCIAL DEVELOPMENT
CONSOLIDATED SCHEDULE OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
ISC Income assistance	\$ 5,570,675	\$ 5,761,403	\$ 5,570,676
ISC Assisted living	281,819	285,779	281,819
Transfer to band administration	-	(333,345)	(92,269)
	5,852,494	5,713,837	5,760,226
Expenditures			
Basic needs	5,227,653	5,189,167	5,075,823
Wages and benefits	197,750	189,627	189,645
Special needs	190,000	164,856	192,246
Rent transferred to housing projects, Sch. 12	-	89,078	169,990
Assisted living	103,000	57,353	97,163
Interest and bank charges	18,000	12,793	23,841
Office and administration	8,700	6,659	4,937
Travel	6,500	4,304	6,581
	5,751,603	5,713,837	5,760,226
Surplus	\$ 100,891	\$ -	\$ -

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK
BAND ADMINISTRATION
CONSOLIDATED SCHEDULE OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
ISC Band support	\$ 654,415	\$ 681,942	\$ 751,728
ISC P&ID	-	343,327	177,391
Transfer from Social Development	-	333,345	92,269
Health Administration Fees	154,685	223,508	178,810
Governance recovery from LSK	150,125	150,125	154,745
Miscellaneous	10,000	126,343	64,944
Band support recovery from LSK	91,480	91,480	90,625
ISC Registration and membership	68,598	68,598	68,598
Province of NS - Consultation	-	60,000	-
Pieridae Energy	-	-	80,000
Department of Fisheries and Oceans	-	-	7,500
Canadian Environmental Assessment Agency	-	-	6,250
Deferred revenue - opening	60,824	60,824	-
Deferred revenue - closing	-	-	(60,824)
	1,190,127	2,139,492	1,612,036
Expenditures			
Wages and benefits	1,374,750	1,112,533	1,148,976
Legal costs	195,000	282,726	206,198
1919 land claim expenses	300,000	264,556	142,452
Professional and institutional development (P&ID)	113,225	229,648	142,509
Consultation	262,500	210,411	205,550
Other Council expenses	130,000	144,413	132,230
Office and administration	118,000	116,980	95,445
Interest and bank charges	27,500	96,040	41,473
Band membership	56,205	44,108	44,787
Audit fees	40,000	32,000	32,000
HST recovery commission	10,000	15,691	13,791
Telecommunications	27,500	15,634	24,931
External accounting	18,000	15,550	18,000
Insurance	11,000	10,742	9,972
Travel	23,000	9,325	20,027
Annual general assembly	10,000	7,232	6,541
Professional development	13,500	3,277	7,882
Election	-	-	26,818
	2,730,180	2,610,866	2,319,582
Deficit	\$ (1,540,053)	\$ (471,374)	\$ (707,546)

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIKEDUCATIONCONSOLIDATED SCHEDULE OF OPERATIONSFOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
Mi'kmaw Kina'matneway	\$ 6,972,499	\$ 7,447,239	\$ 7,223,356
MK - Cultural	216,337	400,568	578,871
MK - Special Needs Proposal	242,876	246,203	242,876
MK - Math Enhancement	-	45,616	45,000
Province of NS	-	37,613	21,048
Cultural Education Centres Program (CECP)	-	14,130	15,700
Other revenue	12,000	8,015	10,785
MK - Capital - LSK Cooling System	45,000	-	243,000
MK - Substitute reimbursements, Treaty Day and Other	-	-	89,191
MK - Red Road	-	-	10,839
Deferred revenue, closing	-	(375,866)	-
	7,488,712	7,823,518	8,480,666
Expenditures			
Wages and benefits	2,455,900	2,323,535	2,492,481
Special education	789,300	891,578	871,061
Post secondary tuition	614,000	809,510	794,139
Post secondary allowances and books	614,000	800,199	707,092
Operations and maintenance	416,649	435,765	412,918
Daily transportation	466,700	430,498	411,642
Sports and recreation	470,150	408,484	545,242
Cafeteria, breakfast and lunch programs	372,500	337,564	378,532
Band school operations	284,342	286,567	300,829
Governance	150,125	150,125	154,745
Cultural	216,337	148,861	578,871
Special needs proposal	242,876	122,044	242,876
New paths	121,407	121,622	123,617
Information technology	122,200	113,499	126,499
Academic incentives	115,000	111,199	105,610
Education band support	91,480	91,480	90,625
Guidance and counselling	103,628	86,303	90,464
Student supplies	100,000	84,060	73,550
Math tutor	45,000	44,249	45,963
Cultural Education Centre Program expenses (CECP)	-	15,700	15,700
Red Road project	-	8,473	10,839
Post secondary travel	7,500	5,087	3,820
Treaty Day	-	2,000	2,000
	7,799,094	7,828,402	8,579,115
Deficit	\$ (310,382)	\$ (4,884)	\$ (98,449)

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIKCAPITAL AND HOUSING
CONSOLIDATED SCHEDULE OF OPERATIONSFOR THE YEAR ENDED MARCH 31, 2020

	2020	2020	2019
	Budget	Actual	Actual
Revenue			
ISC Other Capital	\$ 350,843	\$ 556,852	\$ 350,843
Insurance proceeds	-	55,572	14,984
Administration income CMHC housing projects	-	42,000	42,000
Canada Mortgage and Housing Corporation	-	-	12,000
Deferred revenue, closing	-	(55,572)	-
	350,843	598,852	419,827
Expenditures			
Housing repairs and renovations	401,600	813,982	1,085,116
Wages and benefits	742,100	687,396	596,162
Insurance	130,000	164,550	154,581
Utilities and fuel	38,900	42,368	40,009
Travel and vehicles	15,300	27,814	33,011
Office expenses	13,300	14,637	12,381
Consulting	-	6,773	-
Telecommunications and security	9,600	5,038	5,568
Equipment purchase / lease	6,000	808	16,840
	1,356,800	1,763,366	1,943,668
Deficit	\$ (1,005,957)	\$ (1,164,514)	\$ (1,523,841)

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIKOPERATING AND MAINTENANCE
CONSOLIDATED SCHEDULE OF OPERATIONSFOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
ISC Facilities O&M	\$ 297,136	\$ 579,501	\$ 297,136
Deferred revenue - prior	350,000	512,971	738,000
O&M Recovery from LSK	416,649	416,649	412,753
ISC Other Capital	350,843	355,773	350,843
Rental income	37,337	45,337	40,199
Other revenue	-	20,233	17,625
Drinking water safety transfer from Health	-	17,728	-
ISC Water Systems	-	-	102,168
ISC New Ross Water	-	-	45,900
Deferred revenue - current	-	(630,175)	(512,971)
	1,451,965	1,318,017	1,491,653
Expenditures			
Wages and benefits	423,150	415,322	418,094
Repairs and maintenance	221,000	264,568	236,702
Water and sanitation	158,600	246,999	242,063
Security wages and benefits	230,000	218,021	242,011
Heat and power	220,000	212,779	217,735
Heavy equipment	181,250	164,478	156,932
Road maintenance and snow plowing	213,000	159,617	131,967
Garbage collection and recycling program	211,100	118,805	130,664
Insurance	95,000	91,281	93,307
Grounds maintenance	49,600	49,630	44,526
Community Diversion Center	-	33,719	10,025
Spring/Fall clean-up	23,600	29,392	30,494
New Ross Water	-	24,077	10,743
Street lighting	22,000	20,010	19,296
Oil spill clean-up	-	17,206	10,220
Travel	19,400	17,117	17,011
Fire protection	75,000	14,800	55,494
Training	5,000	5,278	2,154
Consulting	40,000	1,688	8,138
Fencing	-	-	107,662
Water tower assessment	-	-	1,875
	2,187,700	2,104,787	2,187,113
Deficit	\$ (735,735)	\$ (786,770)	\$ (695,460)

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIKECONOMIC DEVELOPMENT
CONSOLIDATED SCHEDULE OF OPERATIONSFOR THE YEAR ENDED MARCH 31, 2020

	2020	2020	2019
	Budget	Actual	Actual
Revenue			
Indigenous Services Canada	\$ 157,492	\$ 159,947	\$ 157,492
Deferred revenue - opening	-	91,361	50,000
ISC - Land management allocation	-	14,470	14,470
ISC - Snide Lake / Shubie Heights feasibility study	-	-	55,609
Province of NS	-	-	6,951
Deferred revenue - closing	-	-	(91,361)
	157,492	265,778	193,161
Expenditures			
Consulting and legal	105,000	102,606	31,684
Land use	69,800	66,818	63,560
Wages and benefits	59,300	57,700	52,279
Craft contributions	15,000	23,128	14,992
Animal control	67,500	16,250	65,250
Business development	15,000	3,577	1,312
Small ventures	5,000	3,441	5,448
Office expenses	4,100	3,272	5,970
IT infrastructure	-	2,138	4,909
Travel	1,200	1,422	3,729
Professional development	3,000	1,412	999
Wallace Hill (income)/loss	-	42	(7,284)
Snide Lake / Shubie Heights feasibility study	-	-	11,127
	344,900	281,806	253,975
Deficit	\$ (187,408)	\$ (16,028)	\$ (60,814)

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK
COMMUNITY HEALTH
CONSOLIDATED SCHEDULE OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
Health Canada	\$ 1,433,952	\$ 2,026,307	\$ 1,988,423
Health Canada - Capital	-	437,688	13,500
METS	-	195,294	-
KMKNO and other income	-	43,554	-
Confederacy of Mainland Mi'kmaq	-	23,625	22,500
Health Canada - Aboriginal Head Start Building	-	-	225,000
Employment and Social Development Canada	-	-	193,980
Indigenous Services Canada	-	-	29,719
Deferred revenue - opening	80,000	154,307	861,727
Deferred revenue - closing	(28,445)	(813,039)	(154,307)
	1,485,507	2,067,736	3,180,542
Expenditures			
Home and community care	325,325	398,169	402,443
Community health promotion	240,839	243,113	248,064
Brighter futures	120,902	153,532	124,529
Jordan's Principle	90,000	150,530	116,756
Planning/quality management	116,368	148,759	119,859
National native alcohol and drug abuse program	202,289	146,720	219,723
Building healthy communities - solvent abuse	76,661	93,149	137,421
Operations and maintenance	71,023	91,778	93,327
Wages and benefits	-	73,352	125,886
Aboriginal diabetes initiative	42,313	70,723	46,163
National aboriginal youth suicide prevention strategy	23,871	55,145	23,871
Maternal child health	54,995	52,369	65,740
Prenatal nutrition	38,040	50,170	39,181
IELCC	-	41,110	193,980
Family violence prevention	-	22,751	29,719
Oral health	14,526	18,380	19,829
Drinking water safety transfer to O&M	15,501	17,728	15,501
Aboriginal head start	71,649	16,701	71,649
HIV/AIDS program	-	16,531	6,020
Medical transportation	-	12,401	23,964
Communicable disease emergencies	-	12,124	-
Insurance	2,600	2,654	2,493
Traditional healers	-	1,939	22,500
Health centre renovations	-	-	13,500
Federal tobacco control strategy	-	-	10,000
Targeted immunization strategy	-	-	6,020
	1,506,902	1,889,828	2,178,138
Surplus	\$ (21,395)	\$ 177,908	\$ 1,002,404

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIKEMPLOYMENT TRAINING
CONSOLIDATED SCHEDULE OF OPERATIONSFOR THE YEAR ENDED MARCH 31, 2020

	2020		2020	2019
	Budget		Actual	Actual
Revenue				
ISC Summer work experience	\$ 59,075	\$	59,075	\$ 66,199
Mi'kmaq Employment Training Secretariat	747,577		694,461	737,871
Other	-		76,973	-
Daycare service	37,500		46,575	43,984
Province of Nova Scotia	-		2,000	38,183
METS - Other	-		-	292,063
METS - Capital	-		-	39,795
Deferred revenue - opening	-		38,183	-
Deferred revenue - closing	-		-	(38,183)
	844,152		917,267	1,179,912
Expenditures				
Mi'kmaq Employment Training Secretariat programs	557,610		482,862	599,623
Child care initiative	256,950		195,919	248,147
Wages and benefits	59,075		85,831	66,199
Native employment	66,050		55,910	61,026
Driver education	-		53,750	-
Summer camp and lawn maintenance	3,000		262	-
Daycare capital	-		-	46,114
	942,685		874,534	1,021,109
Surplus	\$ (98,533)	\$	42,733	\$ 158,803

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK
GAMING
CONSOLIDATED SCHEDULE OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
Gaming commissions - Hammonds Plains VLTs	\$ 2,125,000	\$ 2,224,375	\$ 2,177,728
Gaming commissions - Gas Bar #2	1,300,000	1,375,877	1,314,157
Gaming commissions - Water Gate	550,000	590,789	555,445
Province of Nova Scotia gaming agreement	225,000	257,734	276,754
Gaming commissions - Gas Bar #1	200,000	221,460	214,896
Other revenue	26,500	39,800	39,458
Insurance proceeds	-	-	50,257
	4,426,500	4,710,035	4,628,695
Expenditures			
Wages and benefits	686,750	630,588	629,180
Atlantic Lottery Corporation commissions	612,000	601,830	619,788
Security wages	255,000	283,346	268,995
Rent	120,000	84,000	120,000
Materials, maintenance and supplies	118,200	90,307	92,480
Heat and lights	34,000	35,812	37,331
Interest and bank charges	14,700	10,556	11,563
Advertising	18,150	9,929	4,026
Telephone and internet	22,800	9,807	8,224
Travel	5,600	3,008	3,232
Employee appreciation	2,000	2,500	-
Cash short (over)	-	(57)	1,632
	1,889,200	1,761,626	1,796,451
Surplus	\$ 2,537,300	\$ 2,948,409	\$ 2,832,244

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK
TOBACCO STORE
CONSOLIDATED SCHEDULE OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
Tobacco sales	\$ 9,200,000	\$ 9,580,381	\$ 9,274,399
Cost of goods sold	7,050,000	7,523,250	7,127,026
Gross profit	2,150,000	2,057,131	2,147,373
Expenditures			
Donations to senior assistance	405,000	486,039	458,146
Donations to band members	279,750	395,985	375,252
Wages and benefits	91,750	175,928	90,614
Bass derby/Pow Wow/Cultural/Church	88,000	71,416	72,336
Office	19,600	11,578	15,949
Bank charges	7,500	6,634	7,703
Employee appreciation	200	200	-
Ball field	10,000	-	9,000
Security alarms	5,000	-	-
	906,800	1,147,780	1,029,000
Surplus	\$ 1,243,200	\$ 909,351	\$ 1,118,373

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK
FISHERIES
CONSOLIDATED SCHEDULE OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
Lobster	\$ 1,475,000	\$ 2,001,440	\$ 2,190,431
Snow crab	825,000	989,361	899,574
Lobster - leases	405,000	437,679	356,500
Department of Fisheries and Oceans - Guardian	-	172,000	172,000
Scallops	-	111,486	92,460
Department of Fisheries and Oceans (AICFI)	-	101,000	99,775
Other	120,000	12,015	6,750
Deferred revenue, closing	-	(19,800)	-
	2,825,000	3,805,181	3,817,490
Expenditures			
Band owned boats - Lobster	718,800	1,094,203	1,290,522
Community member disbursements	580,000	806,700	567,100
Wages and benefits - Lobster	223,500	291,103	224,918
Band owned boat - Snow Crab	249,800	223,896	209,423
Guardian Program	172,000	137,990	172,876
AICFI wages	127,750	97,184	152,137
Fisheries building	109,050	94,875	102,827
Travel	35,500	21,434	37,448
Office and supplies	11,700	16,335	3,717
Professional fees	25,000	11,360	17,565
Traps, buoys, ropes	2,000	6,830	637
Food Fisheries	9,600	6,824	795
Bank charges and interest on long term debt	500	5,971	7,705
Professional development	6,000	5,850	35,786
Employee testing	2,000	3,446	3,177
Advertising	4,000	3,042	2,113
Swordfish expenses	27,500	1,809	4,118
Vehicle and equipment lease/rental	-	-	16,200
	2,304,700	2,828,852	2,849,064
Surplus	\$ 520,300	\$ 976,329	\$ 968,426

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIK
HOUSING PROJECTS
CONSOLIDATED SCHEDULE OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020

	2020	2020	2019
	Budget	Actual	Actual
Revenue			
ISC - Housing construction/Lot Development	\$ -	\$ 175,000	\$ 400,000
ISC - Renovations	-	115,000	118,369
ISC - Innovation - Housing Authority Feasibility	-	25,000	25,000
Canada Mortgage and Housing Corporation subsidies	130,000	145,878	211,445
CMHC - HIIFNIY	-	15,193	46,000
CMHC - Enhanced Assistance	-	-	122,665
CMHC - RRAP revenue	-	-	42,549
CMHC - Capacity Development	-	-	8,000
Rental Income	140,000	89,078	169,990
Other revenue	-	-	1,797
Deferred revenue - prior year	168,369	518,369	167,000
Deferred revenue - current year	-	(250,000)	(518,369)
	438,369	833,518	794,446
Expenditures			
Repairs and maintenance	284,269	345,236	470,763
RRAP renovations	-	89,780	296,705
Interest on long-term debt	86,000	60,498	51,397
Insurance	47,000	52,455	49,277
CMHC - HIIFNIY	-	44,713	50,097
Utilities and administration	-	42,000	42,000
Capacity Development - training & needs assessment	-	8,109	33,000
Professional fees	-	4,500	4,500
Enhanced Assistance	-	-	175,209
	417,269	647,291	1,172,948
Surplus (deficit)	\$ 21,100	\$ 186,227	\$ (378,502)

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIKGAS BARCONSOLIDATED SCHEDULE OF OPERATIONSFOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
Fuel sales	\$ 1,400,000	\$ 1,378,934	\$ 1,342,899
Tobacco sales	480,000	657,437	508,919
Rent charged to Gaming	60,000	60,000	60,000
	1,940,000	2,096,371	1,911,818
Cost of goods sold - fuel & tobacco	1,723,400	1,885,691	1,692,021
Gross profit	216,600	210,680	219,797
Expenditures			
Wages and benefits	171,500	158,160	159,580
Interest and bank charges	11,000	13,298	11,531
Utilities and telephone	12,700	8,977	9,176
Travel	4,000	5,157	4,220
Garbage and waste removal	5,000	4,886	6,029
Repairs and maintenance	6,000	2,756	2,350
Employee Appreciation	500	213	-
Computer software and office	5,900	-	3,410
	216,600	193,447	196,296
Surplus	\$ -	\$ 17,233	\$ 23,501

The accompanying notes are an integral part of the financial statements

SIPEKNE'KATIKCOVID-19 EMERGENCY FUNDING
CONSOLIDATED SCHEDULE OF OPERATIONSFOR THE YEAR ENDED MARCH 31, 2020

	2020 Budget	2020 Actual	2019 Actual
Revenue			
ISC - COVID-19	\$ -	\$ 350,144	\$ -
Expenditures			
Supplies and materials	-	350,144	-
Surplus	\$ -	\$ -	\$ -

The accompanying notes are an integral part of the financial statements

SIPEKNEKATIK

SCHEDULE OF SEGMENT DISCLOSURE

YEAR ENDED MARCH 31, 2020

	<u>Social development</u>		<u>Band administration</u>		<u>Education</u>		<u>Capital and housing</u>		<u>Operating and maintenance</u>		<u>Economic development</u>		<u>Community health</u>			
	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>		
Revenues																
Federal Government	6,047,182	5,852,494	1,093,867	723,013	8,139,627	7,476,712	556,852	350,843	935,274	997,979	174,417	157,492	2,659,289	1,485,507		
Provincial Government	-	-	60,000	-	37,613	-	-	-	-	-	-	-	-	-		
Economic Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Other revenue	(333,345)	-	985,625	467,114	(353,722)	12,000	42,000	-	382,743	453,986	91,361	-	(591,553)	-		
Total revenue	5,713,837	5,852,494	2,139,492	1,190,127	7,823,518	7,488,712	598,852	350,843	1,318,017	1,451,965	265,778	157,492	2,067,736	1,485,507		
Expenses																
Salaries and benefits	189,627	197,750	1,364,875	1,561,455	3,871,275	4,105,830	687,396	742,100	774,222	785,400	110,234	111,300	1,068,168	995,355		
Amortization	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Debt servicing	12,793	18,000	96,040	27,500	61	-	-	-	574	-	-	-	-	-		
Cost of goods sold	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Other expenses	5,511,417	5,535,853	1,149,951	1,141,225	3,957,066	3,693,264	1,075,970	614,700	1,329,991	1,402,300	171,572	233,600	821,660	511,547		
Total expenses	5,713,837	5,751,603	2,610,866	2,730,180	7,828,402	7,799,094	1,763,366	1,356,800	2,104,787	2,187,700	281,806	344,900	1,889,828	1,506,902		
Annual surplus (deficit)	\$ -	\$ 100,891	\$ (471,374)	\$ (1,540,053)	\$ (4,884)	\$ (310,382)	\$ (1,164,514)	\$ (1,005,957)	\$ (786,770)	\$ (735,735)	\$ (16,028)	\$ (187,408)	\$ 177,908	\$ (21,395)		
	<u>Employment training</u>		<u>Gaming</u>		<u>Tobacco store</u>		<u>Fisheries</u>		<u>Housing projects</u>		<u>Gas Bar</u>		<u>COVID-19</u>		<u>Consolidated totals</u>	
	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>	<u>2020</u>	<u>Budget 2020</u>
Revenues																
Federal Government	753,536	806,652	-	-	-	-	273,000	-	476,071	298,369	-	-	350,144	-	21,459,259	18,149,061
Provincial Government	2,000	-	257,734	225,000	-	-	-	-	-	-	-	-	-	-	357,347	225,000
Economic Activities	-	-	4,452,301	4,201,500	9,580,381	9,200,000	3,539,966	2,705,000	-	-	2,036,371	1,880,000	-	-	19,609,019	17,986,500
Other revenue	161,731	37,500	-	-	-	-	(7,785)	120,000	357,447	140,000	60,000	60,000	-	-	794,502	1,290,600
Total revenue	917,267	844,152	4,710,035	4,426,500	9,580,381	9,200,000	3,805,181	2,825,000	833,518	438,369	2,096,371	1,940,000	350,144	-	42,220,127	37,651,161
Expenses																
Salaries and benefits	557,902	616,685	913,933	941,750	175,928	91,750	1,164,797	1,036,000	41,743	-	158,160	171,500	-	-	11,078,260	11,356,875
Amortization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,782,202	1,500,000
Debt servicing	-	-	10,556	14,700	6,634	7,500	5,971	500	60,498	86,000	13,298	11,000	-	-	324,898	280,200
Cost of goods sold	-	-	-	-	7,523,250	7,050,000	-	-	-	-	1,885,691	1,723,400	-	-	9,408,941	8,773,400
Other expenses	316,632	326,000	837,137	932,750	965,218	807,550	1,658,084	1,268,200	545,050	331,269	21,989	34,100	350,144	-	18,711,881	16,832,358
Total expenses	874,534	942,685	1,761,626	1,889,200	8,671,030	7,956,800	2,828,852	2,304,700	647,291	417,269	2,079,138	1,940,000	350,144	-	41,306,182	38,742,833
Annual surplus (deficit)	\$ 42,733	\$ (98,533)	\$ 2,948,409	\$ 2,537,300	\$ 909,351	\$ 1,243,200	\$ 976,329	\$ 520,300	\$ 186,227	\$ 21,100	\$ 17,233	\$ -	\$ -	\$ -	\$ 913,945	\$ (1,091,672)

SIPEKNE'KATIK

SCHEDULE OF SEGMENT DISCLOSURE

YEAR ENDED MARCH 31, 2019

	<u>Social development</u>		<u>Band administration</u>		<u>Education</u>		<u>Capital and housing</u>		<u>Operating and maintenance</u>		<u>Economic development</u>		<u>Community health</u>	
	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>
Revenues														
Federal Government	5,852,495	5,804,679	1,011,467	717,131	8,433,133	7,559,968	362,843	347,988	1,021,076	1,284,707	186,210	206,211	3,158,042	2,315,299
Provincial Government	-	-	-	-	21,048	-	-	-	-	-	6,951	-	-	-
Economic Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenue	(92,269)	-	600,569	406,900	26,485	12,000	56,984	-	470,577	462,090	-	-	22,500	-
Total revenue	5,760,226	5,804,679	1,612,036	1,124,031	8,480,666	7,571,968	419,827	347,988	1,491,653	1,746,797	193,161	206,211	3,180,542	2,315,299
Expenses														
Salaries and benefits	286,679	465,326	1,399,187	1,226,025	4,378,652	3,858,230	596,162	378,000	749,595	750,550	100,620	99,015	1,047,767	983,244
Amortization	-	-	1,760,221	1,500,000	-	-	-	-	-	-	-	-	-	-
Debt servicing	23,841	18,000	148,412	30,000	-	-	193	-	6,307	4,800	-	-	-	-
Cost of goods sold	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other expenses	5,449,706	5,321,353	878,922	985,179	4,200,463	3,458,456	1,347,313	629,700	1,431,211	1,522,950	153,355	356,850	1,130,371	616,277
Total expenses	5,760,226	5,804,679	4,186,742	3,741,204	8,579,115	7,316,686	1,943,668	1,007,700	2,187,113	2,278,300	253,975	455,865	2,178,138	1,599,521
Annual surplus (deficit)	\$ -	\$ -	\$ (2,574,706)	\$ (2,617,173)	\$ (98,449)	\$ 255,282	\$ (1,523,841)	\$ (659,712)	\$ (695,460)	\$ (531,503)	\$ (60,814)	\$ (249,654)	\$ 1,002,404	\$ 715,778
	<u>Employment training</u>		<u>Gaming</u>		<u>Tobacco store</u>		<u>Fisheries</u>		<u>Housing projects</u>		<u>Gas Bar</u>		<u>Consolidated totals</u>	
	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>	<u>2019</u>	<u>Budget 2019</u>
Revenues														
Federal Government	1,135,928	796,006	-	-	-	-	271,775	-	622,659	550,594	-	-	22,055,628	19,582,583
Provincial Government	-	-	276,764	225,000	-	-	-	-	-	-	-	-	304,763	225,000
Economic Activities	-	-	4,351,931	4,545,500	9,274,399	8,500,000	3,538,965	3,137,000	-	-	1,851,818	1,700,000	19,017,113	17,882,500
Other revenue	43,984	37,500	-	-	-	-	6,750	10,000	171,787	85,000	60,000	60,000	1,367,367	1,073,490
Total revenue	1,179,912	833,506	4,628,695	4,770,500	9,274,399	8,500,000	3,817,490	3,147,000	794,446	635,594	1,911,818	1,760,000	42,744,871	38,763,573
Expenses														
Salaries and benefits	572,897	488,839	898,173	924,450	90,614	89,850	1,283,976	1,048,200	49,337	-	159,580	163,800	11,613,239	10,475,529
Amortization	-	-	-	-	-	-	-	-	-	-	-	-	1,760,221	1,500,000
Debt servicing	-	-	11,563	13,200	7,703	7,500	7,705	500	51,397	86,000	11,531	8,500	268,652	168,500
Cost of goods sold	-	-	-	-	7,127,026	6,750,000	-	-	-	-	1,692,021	1,530,000	8,819,047	8,280,000
Other expenses	448,212	468,060	886,715	967,700	930,683	750,550	1,557,383	1,219,700	1,072,214	838,900	25,185	28,350	19,511,734	17,164,025
Total expenses	1,021,109	956,899	1,796,451	1,905,350	8,156,026	7,597,900	2,849,064	2,268,400	1,172,948	924,900	1,888,317	1,730,650	41,972,893	37,588,054
Annual surplus (deficit)	\$ 158,803	\$ (123,393)	\$ 2,832,244	\$ 2,865,150	\$ 1,118,373	\$ 902,100	\$ 968,426	\$ 878,600	\$ (378,502)	\$ (289,306)	\$ 23,501	\$ 29,350	\$ 771,980	\$ 1,175,519

SIPEKNEKATIK
SCHEDULES TO CONSOLIDATED FINANCIAL STATEMENTS
ISC BLOCK FIXED AND FLEXIBLE FUNDING AND EXPENDITURES
YEAR ENDED MARCH 31, 2020

Expense type	Funding amount	Deferred rev. opening	Deferred rev. closing	Net funding amount	Basic Needs	Wages and benefits	Legal and Consulting	Office and Admin	Prof. fees	Travel and training	Repairs and Maint.	Supplies and Equipment	Insurance	Interest and Bank Charges	Telephone and internet	Utilities	Garbage Collection	Fire Protection	Other	Total expenses	Capital Addition	Surplus (deficit)
Funding description																						
Income assistance	5,761,403	-	-	5,761,403	5,443,102	189,627	-	4,565	-	4,304	-	1,000	-	12,792	794	-	-	-	300	5,656,484	-	104,919
Assisted living	285,779	-	-	285,779	-	57,353	-	-	-	-	-	-	-	-	-	-	-	-	-	57,353	-	228,426
Indian government support	681,942	-	-	681,942	-	1,106,333	282,726	116,980	63,241	9,325	-	-	10,742	96,040	15,634	-	-	-	154,922	1,855,943	-	(1,174,001)
Membership	68,598	-	-	68,598	-	43,427	-	454	-	40	-	-	-	-	188	-	-	-	-	44,109	-	24,489
Capital	711,547	-	-	711,547	-	645,396	-	14,637	6,773	27,814	535,814	808	164,550	-	-	47,406	-	-	-	1,443,198	54,343	(785,994)
Facilities O&M	301,312	-	-	301,312	-	395,382	1,688	-	-	22,395	310,635	164,478	91,281	-	-	232,789	118,805	14,800	17,206	1,369,459	-	(1,068,147)
Economic development	159,947	-	-	159,947	-	43,630	-	2,872	-	2,834	2,138	-	-	-	-	-	-	-	113,214	164,688	22,000	(26,741)
Block and Grant Subtotal	7,970,528	-	-	7,970,528	5,443,102	2,481,148	284,414	139,508	70,014	66,712	848,587	166,286	266,573	108,832	16,616	280,195	118,805	14,800	285,642	10,591,234	76,343	(2,697,049)
Fin Mgmt Gov Cap Dev (P&ID)	287,007	60,824	-	347,831	-	295,393	20,700	-	-	-	-	31,738	-	-	-	-	-	-	-	347,831	-	0
Summer work experience	59,075	-	-	59,075	-	59,804	-	-	-	-	-	-	-	-	-	-	-	-	-	59,804	-	(729)
Comm Opport Readiness Prg	-	51,433	-	51,433	-	-	68,878	-	-	-	-	-	-	-	-	-	-	-	-	68,878	-	(17,445)
Renovations	115,000	118,369	-	233,369	-	-	-	-	-	-	233,369	-	-	-	-	-	-	-	-	233,369	-	-
Lot servicing	25,000	50,000	(75,000)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RLEMP - Non-Core Alloc	14,470	-	-	14,470	-	14,070	-	400	-	-	-	-	-	-	-	-	-	-	-	14,470	-	-
A&C water	-	78,558	(54,481)	24,077	-	-	24,077	-	-	-	-	-	-	-	-	-	-	-	-	24,077	-	-
Water Systems	103,189	-	-	103,189	-	-	-	-	-	-	246,999	-	-	-	-	-	-	-	-	246,999	-	(143,810)
Vulnerable systems	175,000	-	(175,000)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Construction	175,000	350,000	(175,000)	350,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	350,000	-
Diversion centre	-	84,575	(50,856)	33,719	-	-	33,719	-	-	-	-	-	-	-	-	-	-	-	-	33,719	-	-
Fixed Subtotal	953,741	793,759	(530,337)	1,217,163	-	369,267	147,374	400	-	-	480,368	31,738	-	-	-	-	-	-	-	1,029,147	350,000	(161,984)
FNWWAP water	-	349,838	(349,838)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Response	56,320	-	-	56,320	-	-	-	-	-	-	56,320	-	-	-	-	-	-	-	-	56,320	-	-
Response	350,144	-	-	350,144	-	-	-	6,833	-	-	-	343,311	-	-	-	-	-	-	-	350,144	-	-
Recovery	75,735	-	-	75,735	-	-	-	-	-	-	75,735	-	-	-	-	-	-	-	-	75,735	-	-
Recovery	125,343	-	-	125,343	-	-	-	-	-	-	125,343	-	-	-	-	-	-	-	-	125,343	-	-
Land feasibility and environmental assess.	-	39,928	-	39,928	-	6,200	33,728	-	-	-	-	-	-	-	-	-	-	-	-	39,928	-	-
Flexible subtotal	607,542	389,766	(349,838)	647,470	-	6,200	33,728	6,833	-	-	257,398	343,311	-	-	-	-	-	-	-	647,470	-	-
Totals	9,531,811	1,183,525	(880,175)	9,835,161	5,443,102	2,856,615	465,516	146,741	70,014	66,712	1,586,353	541,335	266,573	108,832	16,616	280,195	118,805	14,800	285,642	12,267,851	426,343	(2,859,033)

SIPEKNE'KATIK
SCHEDULES TO CONSOLIDATED FINANCIAL STATEMENTS
HEALTH CANADA FLEXIBLE AND SET FUNDING AND EXPENDITURES
YEAR ENDED MARCH 31, 2020

Expense type	Funding amount	Deferred rev, opening	Deferred rev, closing	Net funding amount	Wages and benefits	Insurance	Travel	Training & prof dev	Repairs & maint.	Telephone & utilities	Office and supplies	Program Supplies	Admin fees	Misc/tfrs/ other	Tangible capital assets	Total expenses	Surplus (deficit)
Funding description																	
Can Pren'tl NutrProg	1,141	-	-	1,141	-	-	-	-	-	-	-	1,027	114	-	-	1,141	-
Abor HeadStart Res.	1,212	-	-	1,212	-	-	-	-	-	-	-	1,091	121	-	-	1,212	-
Bldg Hlthy Comm	3,640	-	-	3,640	-	-	-	-	-	-	3,276	-	364	-	-	3,640	-
Brighter Futures	3,627	-	-	3,627	-	-	1,379	-	-	-	-	1,884	364	-	-	3,627	-
NYSAP Treatment Centres	150,753	-	(88,530)	62,223	57,328	-	2,811	-	-	-	-	565	1,519	-	-	62,223	-
Youth Slvnt Abuse Prog	-	111,917	(67,434)	44,483	-	-	4,800	524	-	-	-	27,967	11,192	-	-	44,483	-
Abor Diabetes Init	24,521	-	-	24,521	20,447	-	1,322	300	-	-	-	-	2,452	-	-	24,521	-
Pub Health NS & CHRs	7,225	-	-	7,225	-	-	1,096	-	-	-	-	5,407	722	-	-	7,225	-
Health Plan Mgmt	3,491	-	-	3,491	-	-	72	-	-	-	-	3,070	349	-	-	3,491	-
Jordan's Principle	402,422	42,390	(110,096)	334,716	81,680	-	-	-	-	-	-	-	35,259	9,542	241,267	367,748	(33,032)
Education	39,896	-	-	39,896	35,906	-	-	-	-	-	-	-	3,990	-	-	39,896	-
Capital Investments	51,225	-	(51,225)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Comm Facilities O&M	12,425	-	-	12,425	-	-	-	-	-	-	-	11,182	1,243	-	-	12,425	-
Flexible Subtotal	701,578	154,307	(317,285)	538,600	195,361	-	11,480	824	-	-	3,276	52,193	57,689	9,542	241,267	571,632	(33,032)
Community Oral Health	22,608	-	-	22,608	-	-	-	-	-	-	-	20,334	2,274	-	-	22,608	-
Mental Wellness	520,643	-	-	520,643	344,223	-	-	1,197	-	-	-	123,155	52,068	-	-	520,643	-
Healthy Living	299,188	-	(243,402)	55,786	-	2,654	1,061	4,192	-	-	3,140	13,249	31,490	-	-	55,786	-
Home & Community Care	450,137	-	-	450,137	387,075	-	6,751	-	-	-	-	11,297	45,014	-	-	450,137	-
Healthy Child Development	168,060	-	-	168,060	10,934	-	-	-	-	-	-	155,446	1,680	-	-	168,060	-
Comm Dis Control&Mgmt	14,160	-	-	14,160	-	-	108	-	-	-	-	12,645	1,407	-	-	14,160	-
Health Facilities	54,670	-	-	54,670	34,784	-	-	-	23,679	20,516	1,193	84	-	4,741	-	84,997	(30,327)
Pla&Qua&Syst.Int	122,256	-	-	122,256	92,917	-	72	626	-	5,971	14,667	-	8,003	-	-	122,256	-
Envir. Public Health	17,728	-	-	17,728	-	-	-	-	-	-	-	-	-	17,728	-	17,728	-
NFR Grant Subtotal	1,669,450	-	(243,402)	1,426,048	869,933	2,654	7,992	6,015	23,679	26,487	19,000	336,210	141,936	22,469	-	1,456,375	(30,327)
NNADAP	14,069	-	-	14,069	-	-	3,808	508	-	-	-	8,346	1,407	-	-	14,069	-
HCC Service Del	9,838	-	-	9,838	-	-	-	-	-	-	-	8,854	984	-	-	9,838	-
Medical Transportation	69,060	-	(56,658)	12,402	2,874	-	-	-	915	-	-	1,707	6,906	-	-	12,402	-
Set Subtotal	92,967	-	(56,658)	36,309	2,874	-	3,808	508	915	-	-	18,907	9,297	-	-	36,309	-
Totals	2,463,995	154,307	(617,345)	2,000,957	1,068,168	2,654	23,280	7,347	24,594	26,487	22,276	407,310	208,922	32,011	241,267	2,064,316	(63,359)

SIPEKNE'KATIK

SCHEDULES TO CONSOLIDATED FINANCIAL STATEMENTS

GOVERNMENT TRANSFERS

YEAR ENDED MARCH 31, 2020

	2020 Operating	2020 Capital	2020 Total
Direct Federal government transfers:			
Indigenous Services Canada	9,455,468	76,343	9,531,811
Health Canada	2,222,728	241,267	2,463,995
Department of Fisheries and Oceans	273,000	-	273,000
Mi'kmaw Kina'matneway	8,028,004	111,623	8,139,627
METS	889,755	-	889,755
Canada Mortgage and Housing Corporation	161,071	-	161,071
Federal government transfer total	<u>\$ 21,030,026</u>	<u>\$ 429,233</u>	<u>\$ 21,459,259</u>
Direct Provincial government transfers:	<u>\$ 357,347</u>	<u>\$ -</u>	<u>\$ 357,347</u>

SIPEKNE'KATIK

SCHEDULES TO CONSOLIDATED FINANCIAL STATEMENTS

EXTERNALLY RESTRICTED SURPLUS - EDUCATION CONTINUITY

YEAR ENDED MARCH 31, 2020

Externally restricted - Education surplus continuity schedule

Opening balance, March 31, 2019	\$ (811,413)
Add/deduct:	
Surplus (deficit) from Education (Schedule #3)	\$ (4,884)
Less:	
Amounts capitalized as tangible capital assets	\$ (111,623)
Closing balance, March 31, 2020	\$ (927,920)

SIPEKNE'KATIK

SCHEDULES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

Salaries, honoraria and travel expenses paid to Chief and Council

	Position	# of months	Honoraria	Other	Total	Travel Expenses
Michael P. Sack	Chief	12	\$ 69,593	-	69,593	10,041
Mary Ellen Syliboy	Councillor	12	44,000	-	44,000	7,782
Thomas Jefferson Howe	Councillor	12	44,000	-	44,000	12,139
Timothy Nevin	Councillor	12	44,000	-	44,000	7,732
Keith J. Julian	Councillor	12	44,000	-	44,000	9,099
Doreen Knockwood	Councillor	12	44,000	-	44,000	-
Gerry Augustine	Councillor	12	44,000	-	44,000	11,079
Virginia Peter-Paul	Councillor	12	44,000	-	44,000	10,866
Derrick Nevin	Councillor	12	44,000	-	44,000	13,344
Eldon Paul	Councillor	12	44,000	-	44,000	8,845
Gavin Michael	Councillor	12	44,000	-	44,000	11,574
Michelle Glasgow	Councillor	12	44,000	-	44,000	1,348
Lena Knockwood	Councillor	12	44,000	-	44,000	14,145
			\$ 597,593	\$ -	\$ 597,593	\$ 117,994

SIPEKNE'KATIK

SCHEDULES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

Salaries, honoraria and travel expenses paid to senior management

	Position	# of months	Salary	Honoraria	Other	Total	Travel Expenses
Operations	Director-Acting	12	\$ 70,000	\$ -	\$ -	\$ 70,000	\$ 2,646
Gas Bar	Manager	12	41,539	-	-	41,539	2,674
Financial Officer	Executive	8	135,845	-	1,270	137,115	6,133
Financial Officer	Director	8	53,719	-	-	53,719	1,180
Financial Officer	Director	4	26,923	-	-	26,923	484
Education	Director	12	86,142	-	-	86,142	5,045
Housing	Manager	12	50,568	-	-	50,568	4,981
O&M	Manager	12	55,197	-	-	55,197	4,564
Band School	Manager	12	107,116	-	-	107,116	2,523
Pre-school	Manager	12	75,864	-	-	75,864	781
Day Care	Manager	12	40,981	-	-	40,981	791
Economic Development	Manager	12	54,427	-	642	55,069	4,767
Tobacco	Manager	1	83,273	-	-	83,273	206
Tobacco	Manager	11	40,202	-	-	40,202	2,104
Health	Manager-Acting	12	62,499	-	-	62,499	6,977
Sports and Recreation	Manager	4	10,677	-	-	10,677	400
Sports and Recreation	Manager	3	9,827	-	-	9,827	697
Sports and Recreation	Manager-Acting	5	31,508	-	-	31,508	1,833
Human Resources	Manager	12	66,923	-	955	67,878	191
Gaming - on reserve	Manager	12	50,699	-	-	50,699	673
Gaming - off reserve (Hammonds Plains)	Manager	12	41,384	-	-	41,384	-
Social Development	Manager	12	65,864	-	-	65,864	2,018
Fisheries	Manager	7	35,000	-	200	35,200	4,633
Fisheries	Manager-Acting	5	25,452	-	-	25,452	1,325
Membership	Manager	12	38,424	-	-	38,424	360
METS	Manager	9	31,800	-	395	32,195	672
METS	Manager	3	8,561	-	-	8,561	-
Lands	Manager	12	47,635	-	-	47,635	6,181
Security	Manager	12	50,398	-	-	50,398	2,851